

2020-2021 Annual Report

LIVE UNITED

Proudly serving our local community.











Our Mission:

To increase the organized capacity of our community to care for its people.

Visit us at **unitedwayvfc.org** to learn more.

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A Message from Our Board Chair



We experienced a year like no other with COVID-19 headwinds, remote workplaces, virtual campaigns, financial impacts, and expanded community needs. Your United Way rose to the occasion.

We started the year with a focus on execution of the strategic plan and continuing to align resources and efforts to measure outcomes.

We were fortunate to successfully complete the Fill the Gap Match Campaign, which was a unique opportunity brought forward to help us eliminate a fundraising shortfall.

This campaign would not have been possible without our leadership donors, in addition to the many businesses and individual contributors. Collectively we raised over \$317,000! Women United's Choose to Challenge & Generation Impact's Racing for Impact, both new events this year, also contributed towards the success of this campaign. This allowed for a commitment of almost \$100,000 in additional funding to our partner agencies for next year.

This is a great foundation for the next year!

The Community Impact Cabinet (CIC) completed the 2021-2023 grant cycle, which is no small task. We received 31 applications for a total of \$2.2M in requests. The Board approved funding for 23 programs for a total of \$1,237,100, which includes 5 new programs and 3 new agencies as partners. We are grateful for all the CIC volunteers for investing their time in this important process.

The VITA program completed almost 1,900 tax returns this year with only 8 sites. The Volunteers logged 800 more hours than last year!

We finished the year with approval of an operational restructure to better align with our strategic plan and to prepare for the big goals we've set forth. Courtney continues to provide strong leadership and a vision for the future.

We appreciate the collective support from our Board, volunteers, donors, and the community during difficult times. We maintained focus, persevered, and I am proud of what we accomplished together. We look forward to continuing to fulfill our mission to improve health, education, and financial stability in our community for many years to come.

Kim McBee

Board Members







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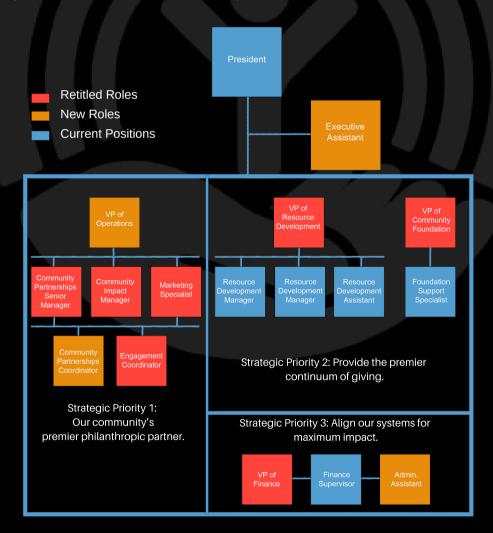
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Plans for Restructure

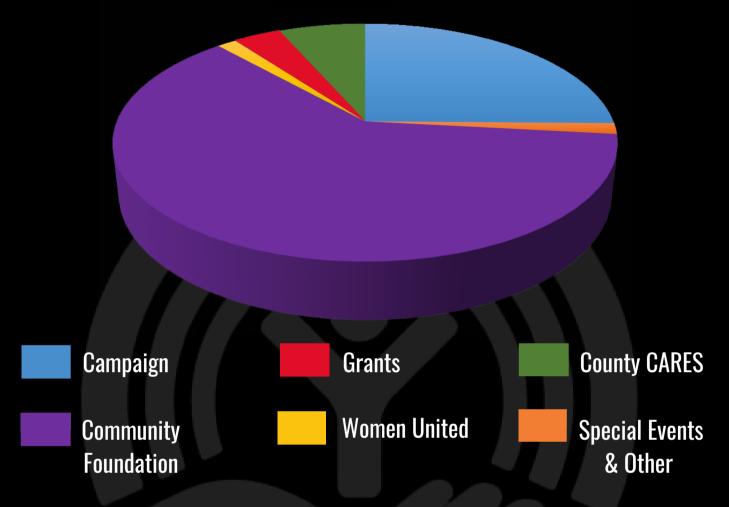
The United Way of Volusia-Flagler Counties has served our communities for more almost 80 years. In order to adjust to the changing landscape of nonprofits and our community, we must continue to adapt. The organizational restructure in 2021 allows the United Way team to better respond to the needs of our community in a way that is operationally more effective. The main changes were to align the structure with our strategic plan and create room for team development and growth.

To be our community's premier philanthropic partner it will take the collective efforts of multiple areas of United Way business to achieve this. We combined previous departments under one focus: operations. This new department is comprised of our investments in community impact, community partnerships, volunteer engagement, and our marketing arm. Next, we seek to provide the premier continuum of giving for our community. This strategic priority will be achieved through the efforts of our resource development team managing our annual campaign and the community foundation staff responsible for building philanthropy in our community. Finally, UWVFC is aligning our systems for maximum impact through the coordinated efforts of our finance department.

This restructure poises our United Way for growth and positions us for a better future.



Financial Report



Revenue

| Campaign | \$2,125,689.95 |
|------------------------|----------------|
| Community Foundation | \$5,188,250.33 |
| Women United | \$124,532.23 |
| Grants | \$304,380.68 |
| Special Events & Other | \$124,628.17 |
| County CARES | \$553,207.16 |
| COVID-19 | \$1,989.00 |

\$1 = \$3.92 IN IMPACT!

Total = \$8,422,677.62

Community Impact

The Impact of Your Investment





of clients improved their health outcomes.



of clients were provided emergency services and created a safety plan.





of students served achieved on-time grade promotion.

5,573

children received a passing score on the kindergarten readiness assessment.





individuals in our program have increased their income.

2,182

people served moved into permanent housing solutions.

Our Funded Partners



\$140,000

easterseals \$115,000





\$50,000



\$30,000







\$32,000



\$100,000



The
Neighborhood
Center
of West Volusia
A Place with a Heart
\$40,000









Total = \$1,128,750



The Community Foundation of Volusia & Flagler is dedicated to helping generous families and organizations connect their personal values with customized charitable solutions to causes that matter the most to them.

Serving the Community in 3 Ways

- Provide donors expert knowledge of our community's critical needs and opportunities for charitable solutions.
- 2. Provide donors taxefficient charitable Passion Funds to help them save time, amplify their lifetime charitable giving, and creating their legacy of caring for our
- 3. Provide local successful nonprofit agencies the opportunity to establish and build endowments that increase their ability to achieve their mission with sustainable funding during all types of economic cycles.



PASSIONFUNDS

You have the exciting opportunity to establish a tax-advantaged personal Passion Fund designed to make your passion for helping others easier and more rewarding during your lifetime, as well as, creating a permanent legacy through estate giving.

Types of Passion Funds Include:

- **Donor Advised Funds :** A simple and low cost alternative to a private foundation.
- Donor Designated Funds: Help sustain and grow your favorite charity.
- **Field of Interest Funds:** Connect your charitable interests to well-managed solutions.
- **Scholarship Funds:** Help deserving students achieve their dreams.

Current List of PassionFunds

Andrea and Larry Frank Donor Advised Fund
Andrea and Larry Frank Endowment Fund
Anonymous Family Fund
Barberville Pioneer Settlement Endowment Fund
Booher Family Foundation Fund
Doudna, Nedved, Dubose Charitable Fund
Ference Family Endowed Fund for Ormond
Memorial Art Museum
Ference Family Endowed Fund for Washington
Oaks State Park
Francis B. Gadbois Fund

Futures, Inc. Endowment Fund - Arlan J. and Dale
Horwitz Clayton Scholarship
Gilbert Koch Charitable Fund for the ARC
Gilbert Koch Charitable Fund for the Beacon Center
Gilbert Koch Endowed Fund for the Beacon Center
Gilbert Koch Endowed Fund for the Beacon Center
God's Bathhouse of Volusia Charitable Fund
H.E.L.P. Fund of Southeast Volusia
Margaret Julia Kent Fund
The Kelton Family Fund
The Tiki Fund

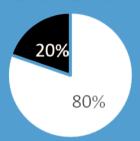
Community Partnerships



21,373 people helped in 20-21

Total savings (Volusia) = \$1,599,034

Total savings (Flagler) = \$393,325





25 volunteers

4,250 volunteer hours

\$524,250 in savings

\$2,188,716 in refunds

2,097 tax returns filed



Top 3 Calls

Food Utilities Rent 19-20

13,612 calls

14,903 web hits

20-21

17,909 calls 37,407 web hits



2.1.1

Get Connected. Get Help.™



COVID-19 Response

In response to the COVID-19 pandemic United Way of Volusia-Flagler Counties created a Relief Fund and supported \$180,000 in grants to over 30 local nonprofits between March 2020 and December 2020. Grant funding provided food assistance; child care assistance; help paying for utilities and rent or mortgage; mental health services and case management to over 50,000 people.

Additionally, your United Way stepped in to assist the community by collaborating with Volusia County to distribute CARES dollars through the Relaunch Volusia Nonprofit Grant and Faith Based Food Distribution grants. United Way staff reviewed over 200 Food Distribution grant applications and awarded \$576,000 to 21 faith-based groups in Volusia Counties. Over 2000 food bags were filled by volunteers who met weekly. Ultimately 125,837 food bag orders—more than 1,000,000 pounds of food—were provided to those in need during the pandemic through the Faith Based Food Distribution program.

125,837 food bag orders \$576,000 to non-profits from CARES grants

\$180,000 from COVID-19 Relief Fund Assistance to over 50,000 people







Affinity Groups

The Women United affinity group for Volusia and Flagler counties were extremely busy this year. Despite COVID, both groups hosted their annual Power of the Purse events virtually, raising enough money to distribute almost \$50,000 to



community programs serving women and children throughout the two-county area. Additionally, due to a matching challenge to spur United Way annual fundraising efforts, the Women United groups teamed up to host an action-packed weekend celebrating International Women's Day featuring motivational





speaker Rebekah Gregory and the United Way President,
Suzanne McCormick and other fun events like paddle boarding.
All funds raised during these events supported United Way's
Fill the Gap Match Campaign. Find out more information about
the Fill the Gap Match Campaign on page 13.

Generation IMPACT held the second Social Innovation Fund Pitch Competition in January 2021. The competition empowers high school and college-aged students to identify and pitch their creative ideas to solve a community issue.



Three projects were funded addressing a wide range of issues: mental health needs of our senior population, education of young students on the importance of taking care of our shores, and providing a reading/tutor space. We are proud to support these ideas from our community's up and coming leaders. Also, the 80 Mile Challenge & 5K was launched to help United Way address the potential gap in



fundraising as a result of the pandemic. Participants could either run/walk a 5K or log a total of 80 miles of any type of activity throughout the month of March. All registrants received a commemorative medal designed by Generation IMPACT and were automatically entered for a chance to win a FitBit donated by our sponsors. This inaugural event raised over \$10,000 to support the Fill the Gap Match Campaign.

Volunteer Center

Volunteer Hours

Total Volunteers

Total Value

6,915

1,928

\$170,734.31







United Way GenIMPACT Teams up with Easterseals

A) United Way of Volusia-Flagler Counties' Gen IMPACT team had fun building new furniture for the redesigned classrooms at Easterseals.

Target Day of Action to Clean up Camp Winona

B) Many Target Store Associates participated in this great event and made a huge difference by clearing the grounds for Camp Winona's ropes area.

The Jewish Federation Thanksgiving Giveaway: Food Distribution

C) About a dozen people helped setup and distribute food to people in need. Volunteers worked outside loading groceries into people's trunks during COVID. Masks were worn and they practiced social distancing.

Our Employees



Courtney Edgcomb President



Amanda Lasecki Vice President, Operations



Sheila Pillath Vice President, Resource Development



David Jones Vice President, Community Foundation



Bill Babiez Vice President, Finance



Veronica Brindley Finance Supervisor



Jeanne Rademacher Senior Manager, Community Partnerships



Francine Martin
Community Impact Manager



Jason Dominguez Community Partnerships Coordinator



Heather Prasse Resource Development Manager



Yuan Sierra Resource Development Assistant



Teyona Miller Marketing Specialist



Alyssa Hull Foundation Support Specialist

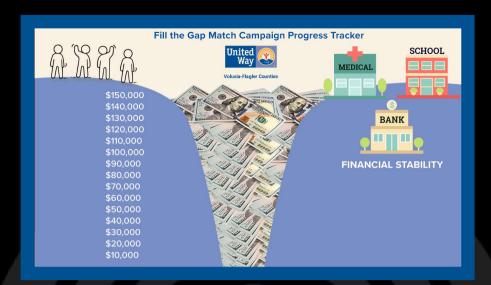


Hana Anderson Engagement Coordinator



Nanett Fisher Executive Assistant

Fill the Gap



Facing an anticipated gap in annual fundraising efforts, we were compelled to find a creative way to fund those services to help working families struggling to meet the most basic needs such as housing and health care. In response, United Way of Volusia-Flagler Counties launched the "Fill the Gap Match Campaign."

Generous leadership donors formed a match pool for a 1:1 match and realize a \$300,000 goal. Our dedicated volunteers accepted the challenge and received an overwhelming response from individual donors, the Women United groups, and Generation IMPACT to take care of their neighbors and double the impact of their dollars.

In six weeks, we exceeded our goal, allowing us to meet the demand for increased services during a time of critical need and help people in Volusia and Flagler Counties thrive



Thank You

Corporate Donors

Nearly \$1 million

Publix.

\$50,000+

Brown & Brown Insurance
Intracoastal • Root
ISC/NASCAR • Volusia County

\$25,000+

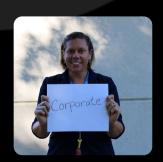
Volusia County Schools • Truist • Bank of America City of Daytona Beach • Raymond James & Associate's

\$10,000+

Florida Power & Light • UPS • Halifax Insurance Partners
Ring Power • SMA • Fairwinds Foundation • Votran • Anthem • LPGA
Embry Riddle Aeronautical University • Fifth Third Bank • Edgewell Personal Care









Tocqueville \$10,000+

Mr. Howard Jenkins **Anonymous** Mr. Terry L Lamb Anonymous

Anonymous Mr. & Mrs. Bruce E. Page Mr. & Mrs. J Powell Brown Wayne P. & Dr. Robin Roberts

Intracoastal Bank & Mr. & Mrs. Preston Root

Tiki Fund Senior Leadership



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United Way of Volusia-Flagler Counties

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